

Become a Great Consultant

15 Quick Tips

Course Description

This course is intended for CPAs, accountants, IT professionals and others who want to learn new skills to become amazing consultants, students and others who want to learn more about the subject, and consulting firms, and firms that are conducting training programs for consultants. The course is easy to use and should assist the student in becoming aware of non-technical issues that are very important to any consultant. This course is designed to give students practical considerations and ideas to use in any consulting project. Each one of the five chapters presents three tips to improve your consulting experience and to make you one of the best professionals out there.

Completion Deadline & Exam: This course, including the examination, must be completed within one year of the date of purchase. In addition, unless otherwise indicated, no correct or incorrect feedback for any exam question will be provided.

Course Level: Overview. This program is appropriate for professionals at all organizational levels.

CPE Credits: 2 (CPA)

Category: Management

Prerequisite: None.

Advanced Preparation: None

Course Learning Objectives

Chapter 1: Competence and Experience

After reading the chapter, participants will be able to:

1. Understand the value of being a “guru”
2. Know what discretion is, not to be confused with bonding
3. Recognize the difference between confidence and arrogance

Chapter 2: Communication Skills

After reading the chapter, participants will be able to:

1. Ask proper questions

2. Know what effective listening skills are
3. Develop diplomatic skills

Chapter 3: Leadership

After reading the chapter, participants will be able to:

1. Learn the importance of original thinking
2. Understand strategy and its importance to a consultant
3. Understand the importance of trust to a consultant

Chapter 4: Problem Solving Skills

After reading the chapter, participants will be able to:

1. Learn the importance of fast learning
2. Understand what good judgment is
3. Identify and strive for excellence in your work

Chapter 5: Integrity

After reading the chapter, participants will be able to:

1. Learn the importance of honesty
2. Understand what "B.S." is and how to avoid it
3. Understand what transparency is and how it affects consultants