

# Fraud and Corporate Misconduct

## *Case Studies and Analysis*

### Course Description

---

This course is designed to help professions better prepare for these questions by examining two infamous corporate scandals: 1) The Retail Empire: Crazy Eddie, and 2) The King of Cross-Sell: Wells Fargo. It details how Crazy Eddie applied various techniques to “cook the books” and deceive auditors. It explains how Wells Fargo employees engaged different types of sales practice misconduct to meet unrealistic sales targets. It also reviews the factors that led to the end of Crazy Eddie and Wells Fargo’s widespread customer abuses. Moreover, it discusses lessons learned from both cases that can result in improved audit processes. It identifies specific mistakes made by Crazy Eddie’s auditors and discussed what the auditors should have done. It also describes how internal auditors can help prevent the unethical practice from snowballing in Wells Fargo. Finally, it includes sample audit programs to provide insights into both financial and corporate culture audits.

**Completion Deadline & Exam:** This course, including the examination, must be completed within one year of the date of purchase.

**Course Level:** Overview. This program is appropriate for professionals at all organizational levels.

**CPE Credits:** 6 (CPA)

**Category:** Auditing

**Prerequisite:** Basic Accounting and Auditing

**Advanced Preparation:** None

### Course Learning Objectives

---

Upon completion of this course, you will be able to

1. Recognize techniques used to manipulate earnings
2. Identify the red flags missed and audit mistakes made
3. Recognize the characteristics of financial statement fraud
4. Recognize the role of auditors in detecting financial statement fraud
5. Identify common fraudulent activities and misconduct
6. Identify the factors that led to Wells Fargo’s widespread customer abuses
7. Recognize how pressure, opportunity, and rationalization facilitate fraudulent activity
8. Cite the importance of and needs for corporate culture audits
9. Recognize the role of internal auditors in auditing corporate culture
10. Identify audit procedures and considerations for corporate culture